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# END TERM EXAMINATION

THIRD SEMESTER (BBALLB) JANUARY-2024

Paper Code: BBALLB-215

Subject: Organization Behaviour

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions. All questions carry equal marks.

- Q1 Explain how other disciplines (such as psychology, sociology, and anthropology) contribute to the understanding of Organizational Behavior. Analyze the interdisciplinary nature of OB and its advantages in addressing complex organizational challenges.
- Q2 Compare and contrast Autocratic, Custodial, Supportive, Collegial, and Systems Models in Organizational Behavior. Assess the challenges and opportunities associated with each model in contemporary organizations.
- Q3 Describe Erickson's Developmental Model of Personality. Highlight the stages and key concepts in this model. Discuss the significance of Erickson's theory in explaining the development of personality across the lifespan.
- Q4 Define attitudes and discuss their components. Explain the formation and influence of attitudes in personal and organizational contexts. Illustrate with examples how attitudes can impact behavior and decision-making within workplaces.
- Q5 Compare and contrast Content Theories and Process Theories of motivation. Analyze their approaches to understanding and motivating individuals in organizations. Provide examples to demonstrate the application of each theory in different workplace scenarios.
- Q6 Discuss various forms of organizational justice and their role in mitigating or exacerbating power-related issues in the workplace.
- Q7 Explain the process of creating effective teams within an organizational context. Discuss the different types of teams that exist in organizations and their respective purposes.
- Q8 Explain the concept of change management within organizations. Identify and discuss the forces that drive change in organizational contexts. Evaluate common sources and types of resistance to change and propose strategies for managing resistance.

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# END TERM EXAMINATION

SECOND SEMESTER [LLB] JULY 2023

Paper Code: BBALLB116

Subject: Organizational Behaviour

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q.No.1 of Part-A which is compulsory. Select one question from each unit of Part-B.

## PART-A

- Q1 Differentiate between the following concepts relating to organizational behaviour: (5x5=25)
- Custodial and Supportive Model
  - Terminal and Instrumental Values
  - Synergy and Social Loafing
  - Group and Team
  - Halo Effect and Contrast Effect

## PART-B

### UNIT-I

- Q2 What are the various forms of workforce diversity? How can an organization manage diversity effectively? (12.5)
- OR
- Q3 Why is organizational behaviour called a multidisciplinary field of study? What are the contributing disciplines to the field of organizational behaviour? (12.5)

### UNIT-II

- Q4 Describe affective events theory. What are its applications? (12.5)
- OR
- Q5 What are the differences among downward, upward, and lateral communication? (12.5)

### UNIT-III

- Q6 Elaborate on some early theories of motivation. How applicable are these theories today to the organizations? (12.5)
- OR
- Q7 What are big five personality traits? How have these been found to be related to job performance? (12.5)

### UNIT-IV

- Q8 Describe the stages in group development and their implications. (12.5)
- OR
- Q9 What are the causes and consequences of political behaviour? (12.5)

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SECOND SEMESTER [BBA(LLB)] NOVEMBER 2020

Paper Code: BBALLB-116

Subject: Organizational Behaviour

Time: 2 Hours

Maximum Marks: 75

Note: Attempt any three questions. All questions carry equal marks.

- Q1 Discuss the disciplines contributing to the field of organizational behaviour (OB). A friend suggest that OB course is useful only to people who will enter management career. Discuss the accuracy of your friend's statement.
- Q2 Why do organizations need to be interested in managing diversity? Is it a legal or moral obligation, or does it have some other purpose? Does managing diversity contribute to competitive advantage for an organization?
- Q3 How communication in organizations is an individual process as well as an organizational process. A company in a country that is just entering the information age intends to introduce email for office staff at its three buildings located throughout the city. Describe two benefits and two potential problems that employees will likely experience with this medium.
- Q4 Explain how emotions and cognition (conscious reasoning) influence attitudes and behaviour. Give suitable examples.
- Q5 What is motivation? Discuss the needs hierarchy theory of motivation.
- Q6 What is personality? Is it possible that someone has "no personality"? Describe how the "big five" personality attributes might affect a manager's own behaviour in dealing with subordinates.
- Q7 Discuss the benefits and limitations of teams, and explain why employees join informal groups.
- Q8 Write short notes on the following:  
(a) Change management.  
(b) Stress and its management.

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# END TERM EXAMINATION

SECOND SEMESTER [BBA] MAY-2019

Paper Code: **BBALLB-116**

Subject: **Organizational Behaviour**

Time: **3 Hours**

Maximum Marks: **75**

**Note: Attempt any five questions. All questions carry equal marks.**

- Q1 What is meant by 'diversity in organisations'? Discuss some of the categories of diversity and benefits of diversity in organisations in global context.
- Q2 What do you mean by organizational behavior? Discuss historical evolution of organizational behavior highlighting contributing disciplines and also bring out nature and scope of organizational behavior.
- Q3 What is perception? Explain the factors influencing perception. How theory of motivation is based on perceptual process.
- Q4 What is personality? Discuss the determinants of personality. What are different types of counseling required for the employees with mental health problems?
- Q5 Define group. Briefly explain the stages of group development. Discuss the forces behind group behavior and the factors affecting group cohesiveness.
- Q6 Explain various approaches of organisational change. Discuss group dynamics to overcome resistance against change.
- Q7 What are features of 'Attitude'? Discuss the process of formation attitude and also theories of attitude change.
- Q8 Write a short note on **any three**:-  
(a) Stress and its management  
(b) Motivation Vs. Morale  
(c) Barriers to Communication  
(d) Power and Politics in organisations.



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# END TERM EXAMINATION

SECOND SEMESTER [LLB] MAY-JUNE 2017

Paper Code: BBALLB-116

Subject: Organisational Behaviour

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions including Q.no.1 which is compulsory.  
All questions carry equal marks.

- Q1 Write short notes on any three of the following:
- (a) Big 5 factors of personality
  - (b) Force-field Analysis
  - (c) Self-Managed Teams
  - (d) Social Loafing
  - (e) Classical conditioning
- Q2 What are the various determinants of OB? Discuss the general conclusions you draw from the models of organizational behaviour.
- Q3 How is the attitude formed? How can attitude be measured? How are they different from values?
- Q4 Why emotional intelligence is, considered more important than intelligence at workplace today? Explain the four components of emotional intelligence in detail.
- Q5 Distinguish between hygiene factors and motivation factors. To what extent is Herzberg's theory of motivation useful in practical management.
- Q6 Define change and planned change. Explain Lewin's three step model of change management.
- Q7 What are the major forms of Workforce diversity? How can an organization manage workforce diversity in an organization? Why is it important?
- Q8 What are the barriers to effective communication? What are the advantages and limitations of electronic communication?



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THIRD SEMESTER [LLB] DECEMBER 2014

Paper Code: BBALLB219

Subject: Organizational Behavior

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions including Q no.1 which is compulsory.

Q1 Write short notes on any three the following:-

(5x3=15)

- (a) O.B. Models
- (b) Group Norms
- (c) Ego States
- (d) Organizational Culture

Q2 What are the challenges and opportunities of organizational behavior in present day organizations? (15)

Q3 Briefly explain the perceptual process and errors. (15)

Q4 Differentiate between the classical conditioning and operant condition theory of learning. How reinforcement schedules helps in learning? (15)

Q5 What are the different types of teams? What all can be done to build and managing effective teams? (15)

Q6 What are sources and types of conflict in organizations? How conflicts can be resolved in the organizations? (15)

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# END TERM EXAMINATION

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FOURTH SEMESTER [LLB] DECEMBER 2013-JANUARY 2014

Paper Code: LLB-219

Subject: Organizational Behavior  
(2008-2012)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions in all.

All question carry equal marks.

- Q.1 (a) Define organizational behavior & decision the interdisciplinary nature of it.  
(b) Discuss the nature of organizational behavior as a field of study.
- Q.2 (a) What are the challenges & opportunities available to the organizational behavior expert related to understanding human behavior.  
(b) Discuss the applications of organizational behaviour.
- Q.3 (a) Explain perceptual selectivity and the factors affecting it.  
(b) Discuss the perceptual errors and ways of preventing them.
- Q.4 (a) Explain the factors influencing personality.  
(b) What are Big five personality traits?
- Q.5 Explain the term transactional analysis in detail and how can TA be used as an effective tool in understanding in interpersonal behavior?
- Q.6 (a) Discuss the stages of Group formation.  
(b) How are Group different from Teams?
- Q.7 Explain the types of groups and what are the techniques of group decision making?
- Q.8 Write notes on the any three:  
(a) Components of organizational culture.  
(b) Types of conflicts & ways of resolving conflicts.  
(c) Forcefield analysis of change.  
(d) Johari window  
(e) Emotions

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# END TERM EXAMINATION

THIRD SEMESTER [LLB] DECEMBER 2011

Paper Code: BBALLB-219  
<sup>116</sup>

Subject: Organizational Behaviour  
(Batch 2008-2010)

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions. All questions carry 15 marks each.

- Q1 (a) Define organizational Behaviour (OB). What are the contributing disciplines to the field of OB?  
(b) Compare and contrast all OB models.
- Q2 (a) How are attitudes formed? Differentiate between attitudes and values.  
(b) Define personality. Discuss Big Five personality model.
- Q3 (a) Define perception. How does selectivity affect perception? Give an example of how selectivity can create perceptual distortion.  
(b) What is transactional analysis? How does it, predict behaviour of individuals in an organization?
- Q4 (a) What are the factors that induce and sustain group cohesiveness? What is the effect of group cohesiveness on productivity?  
(b) What is group think and how is it different from group shift?
- Q5 (a) What is organizational culture? How can it be created and sustained?  
(b) What are few sources of conflict in an organization? Discuss few techniques of conflict resolution.
- Q6 Differentiate between any two of the following :
- (a) Formal & Informal Groups  
(b) Classical conditioning and operant conditioning  
(c) Organizational culture and climate  
(d) Parent ego state and child ego state
- Q7 Write short notes on any two of the following :
- (a) Emotions  
(b) Johari Window  
(c) Types of Teams  
(d) Managing Change

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